



	2021	2022	2023	2023	2024
ITEMIZED REVENUES:	APPROVED	APPROVED	APPROVED	PROJECTED	PROPOSED
Membership - Corporate	\$ 856,000	\$ 860,000	\$ 860,000	\$ 883,310	\$883,310
Membership - Affiliate	\$ 88,000	\$ 90,000	\$ 90,000	\$ 93,333	\$100,833
Program Income (Acct Rep Tr)	\$ 75,000	\$ 75,000	\$ 75,000	\$ 101,916	\$110,000
Magazines	\$ -	\$ 16,000	\$ 15,000	\$ 7,500	\$7,500
Investment Income	\$ 123,000	\$ 115,000	\$ 100,000	\$ 113,375	\$123,375
TMAF Registration Fees	\$ 30,000	\$ 15,000	\$ 50,000	\$ 61,895	\$61,895
TMAF sponsorships	\$ 13,000	\$ 10,000	\$ 20,000	\$ 27,000	\$27,000
Misc/Service income	\$ 25,000	\$ 25,000	\$ 25,000	\$ 12,500	\$25,000
IBS - Reserve Funds	\$ 10,000	\$ 10,000	\$ -	\$ 10,000	\$10,000
<b>TOTAL INCOME</b>	<b>\$ 1,220,000</b>	<b>\$ 1,216,000</b>	<b>\$ 1,235,000</b>	<b>\$ 1,311,000</b>	<b>\$1,349,000</b>
				<b>\$ 76,000</b>	
<b>ITEMIZED EXPENSES:</b>					
Salaries, Benefits	\$ 850,000	\$ 755,000	\$ 775,000	\$ 743,971	\$830,869
Consultants	\$ 86,000	\$ 90,000	\$ 90,000	\$ 220,001	\$104,348
A.G.A. Administrative Services	\$ 84,000	\$ 72,000	\$ 72,000	\$ 68,718	\$70,780
Travel	\$ 10,500	\$ 10,500	\$ 10,500	\$ 7,985	\$8,225
Telephone	\$ 5,000	\$ 6,000	\$ 6,000	\$ 5,597	\$5,765
Postage & Printing	\$ 15,000	\$ 12,000	\$ 10,000	\$ 12,858	\$13,244
Materials & Supplies	\$ 4,000	\$ 3,000	\$ 3,000	\$ 8,523	\$8,779
Meetings (Board/TMAF)	\$ 75,000	\$ 145,000	\$ 125,000	\$ 163,888	\$168,805
Communications (website, etc)	\$ 45,000	\$ 40,000	\$ 40,000	\$ 52,075	\$53,637
Financial Services	\$ 37,000	\$ 60,000	\$ 60,000	\$ 74,260	\$74,260
IBS	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$10,000
Misc.	\$ 5,000	\$ 12,500	\$ 12,500	\$ -	\$0
WEBSITE (RESERVES - excl from total)	\$ -	\$ -	\$ 100,000	\$ 100,000	\$3,000
GAS HEAT PUMP CONSORTIUM	\$ -	\$ 75,000	\$ -	\$ -	\$0
<b>TOTAL EXPENSES:</b>	<b>\$ 1,226,500</b>	<b>\$ 1,216,000</b>	<b>\$ 1,214,000</b>	<b>\$ 1,268,000</b>	<b>\$1,349,000</b>
				<b>\$ 54,000</b>	